

We're just getting started

TRISTATE CAPITAL'S GROWTH SINCE 2013 IPO

Highlights Dollars in thousands, except per-share data	12/31/2018	3/31/2013	\$ Change	% Change
Assets	\$6,035,655	\$2,074,287	\$3,961,368	191.0%
Total revenue (TTM)	\$161,391	\$63,548	\$97,843	154.0%
Net interest income (TTM)	\$113,404	\$58,487	\$54,917	93.9%
Non-interest income (TTM)	\$47,987	\$5,061	\$42,926	848.2%
Non-interest income / total revenue	29.7%	8.0%		
Revenue (TTM) / FTE employee (avg)	\$651	\$543	\$108	19.9%
Share price*	\$19.46	\$11.50	\$7.96	69.2%
Book value per common share**	\$15.27	\$9.86	\$5.41	54.9%

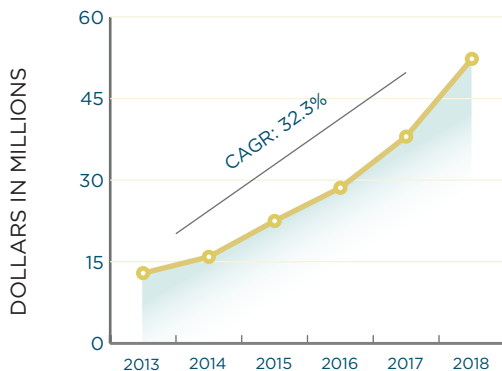
* Share data as of 12/31/2018 (close) & 5/9/2013 (IPO price).

** Book value per share with preferred converted to common as of 3/31/2013.

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Fortune's 100 Fastest-Growing Companies
LIST FOR A SECOND YEAR IN A ROW.

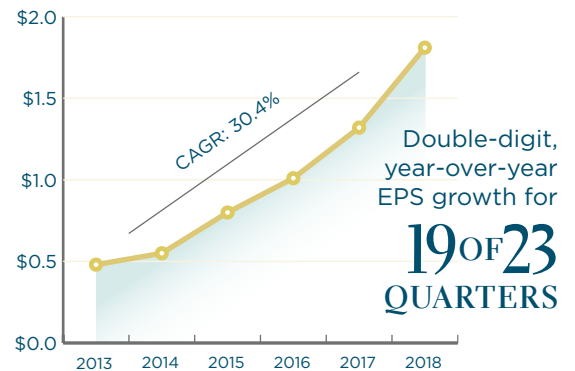
Net Income

Available to Common Shareholders



ONLY
12
LOANS
WITH
CHARGE
OFFS
since
3/31/2013

Diluted EPS



This presentation may contain “forward-looking” statements. Such forward-looking statements are subject to risks that could cause actual results or outcomes to differ materially from those currently anticipated. TriState Capital has no duty to, and does not intend to, update or revise forward-looking statements after the date on which they are made. For further information about the factors that could affect TriState Capital’s future results, please see the company’s most recent annual and quarterly reports filed on Form 10-K and Form 10-Q.

To the extent non-GAAP financial measures are presented herein, comparable GAAP measures and reconciliations can be found in TriState Capital’s most recent quarterly financial results news release.