

We're just getting started

TRISTATE CAPITAL'S FIRST FIVE YEARS AS A PUBLIC COMPANY

Five-Year Highlights <small>Dollars in thousands, except per-share data</small>	Current 3/31/2018	5 years ago 3/31/2013	\$ Change	% Change
Assets	\$4,906,753	\$2,074,287	\$2,832,466	136.6%
Total revenue (TTM)	\$143,028	\$63,548	\$79,480	125.1%
Net interest income (TTM)	\$96,699	\$58,487	\$38,212	65.3%
Non-interest income (TTM)	\$46,329	\$5,061	\$41,268	815.4%
Non-interest income / total revenue	32.4%	8.0%		
Revenue (TTM) / FTE employee (avg)	\$617	\$543	\$73	13.5%
Share price*	\$25.90	\$11.50	\$14.40	125.2%
Book value per common share**	\$13.87	\$9.86	\$4.01	40.7%

* Share data as of 5/9/2018 (close) & 5/9/2013 (IPO price).

** Book value per share with preferred converted to common as of 3/31/2013.

NAMED TO
Fortune's 100 Fastest-Growing Companies
list in 2017, the only bank to make the list exclusively through organic growth.

Net Income

DOLLARS IN MILLIONS

CAGR: 31.1%

ONLY
11
LOANS
WITH
CHARGE
OFFS
since
3/31/2013

Diluted EPS

Double-digit, year-over-year EPS growth for
16 OF 20
QUARTERS

CAGR: 28.8%

This presentation may contain “forward-looking” statements. Such forward-looking statements are subject to risks that could cause actual results or outcomes to differ materially from those currently anticipated. TriState Capital has no duty to, and does not intend to, update or revise forward-looking statements after the date on which they are made. For further information about the factors that could affect TriState Capital’s future results, please see the company’s most recent annual and quarterly reports filed on Form 10-K and Form 10-Q.

To the extent non-GAAP financial measures are presented herein, comparable GAAP measures and reconciliations can be found in TriState Capital’s most recent quarterly financial results news release.